



www.arctic-cooling.com

Swiss Low Noise Cooling Solution

## WE LOOK FOR YOU!

**WE** are a dynamic, innovative and fast growing manufacturer of computer cooling equipment, PC case fans, power supplies and PC cases. Based in Switzerland, Hong Kong and the USA, we would like high calibre candidates like **YOU** to join our team in Hong Kong.

Currently we are inviting applicants to apply for following position:

### Sales Manager

**YOU** will be responsible for expanding our qualified customers, analyzing the market and selling our products in different countries. As well you need to develop different suitable sales strategies. You will help our customers throughout their ordering process, introduce new products and coordinate relevant marketing activities with our distributors and system integrators. You will provide reliable sales forecast budgets and you work closely with our team of highly qualified engineers.

**YOU** will have several years of experience in dealing with distributors, system integrators or manufacturers in the IT Industry. You enjoy challenge, initiating new activities and quick decisions. You have excellent interpersonal skills in dealing with your clients, distributors and colleagues. You are an analytical thinker; you have an energetic personality, high integrity and you are motivated to work in a highly demanding and fast paced environment. Your business English is excellent.

**WE** offer a modern office environment located in the heart of the Cyberport, a young team of energetic Chinese and European staff, an attractive remuneration package including performance based bonus, 5-day week, flat flexible organized hierarchy and excellent opportunities to further develop your professional skills and career.

If you are interested, please send your resume in specifying your availability, current and expected salaries to: [jobs@arctic-cooling.com](mailto:jobs@arctic-cooling.com).

All applications will be treated in strict confidence and for recruitment purposes only.